



Lian Hwa Foods, Corp. 2021 Investor Conference

2021.12.23

Disclaimer

- The newsletter and the predictive information released today, including operating outlook, financial status, business forecasts, etc. All based on current situation expectations and forecasts of future events.
- The actual operating results, financial status, business prospects, and operating expansion of the company in the future may differ from the predictive information. Such predictive information is still subject to unknown risks, uncertainties, and other factors.
- The outlook for the future in this newsletter reflects the company's views on the future so far. For these views, if there are any changes or adjustments in the future, the company is not responsible for reminding or updating at any time.

Agenda

1.

Company Profile and Operation
Results

2.

2021 Financial Report

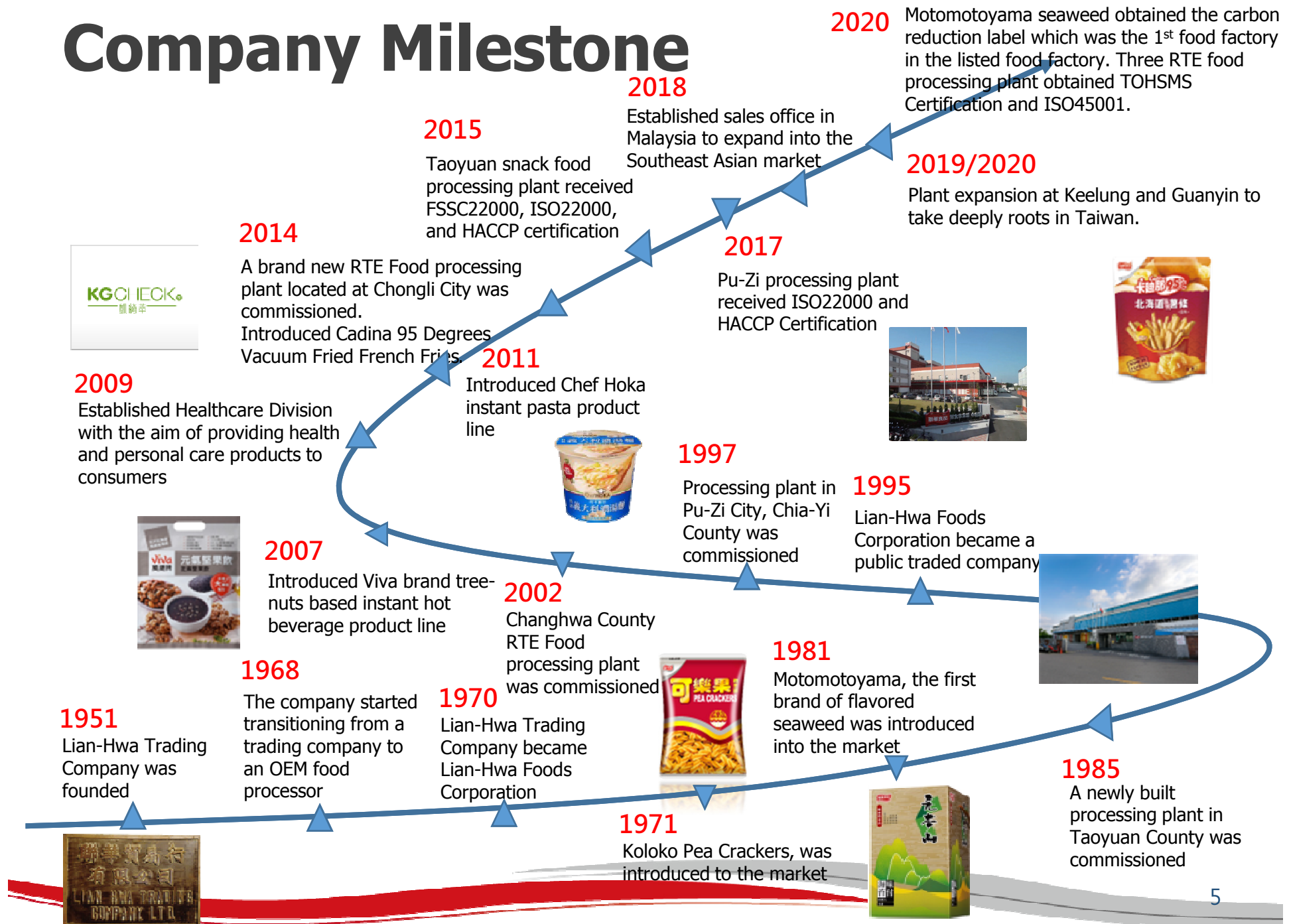
3.

Q & A

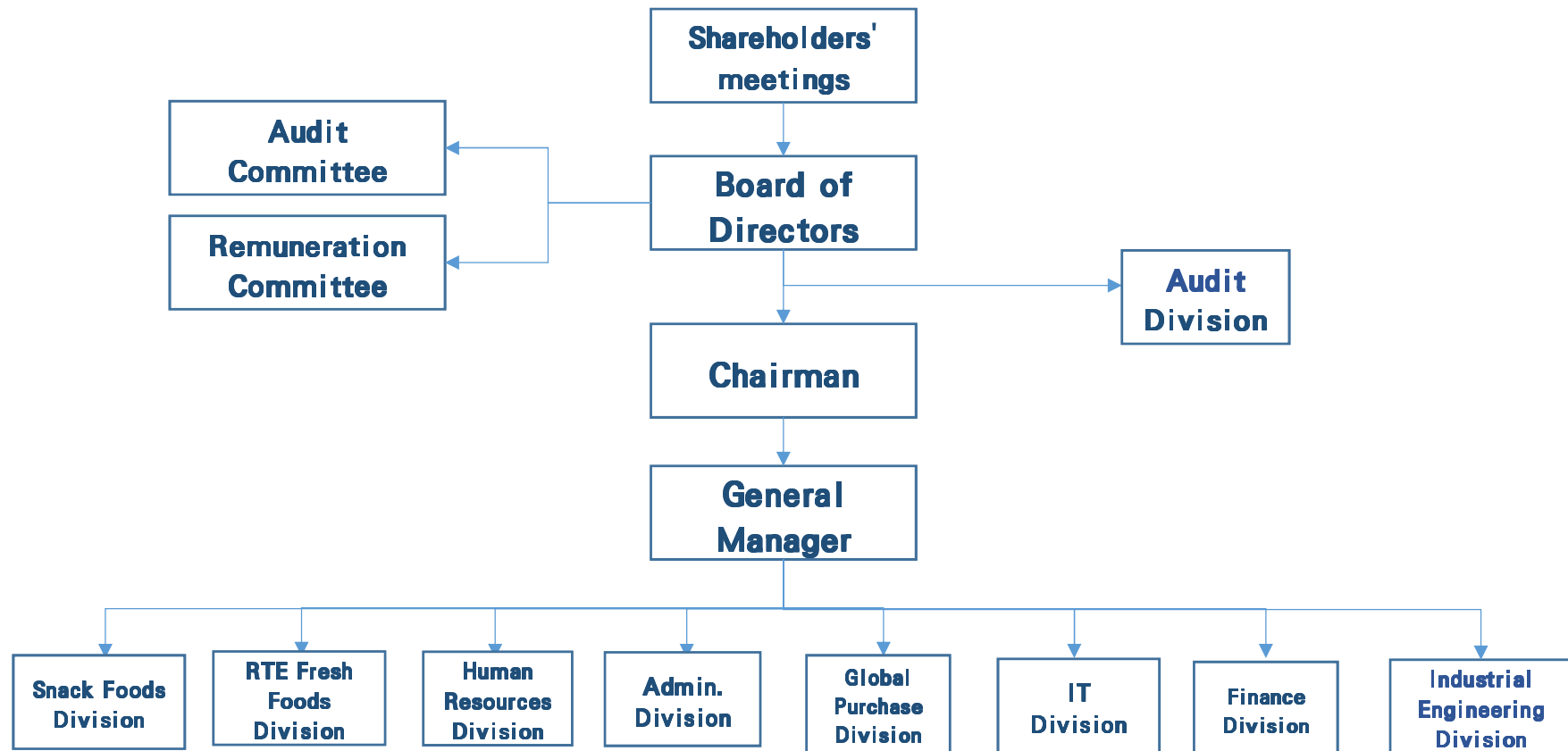


Company Profile and Operation Results

Company Milestone










Organization Chart



Our Core Values

- **7 Core Values of Lian-Hwa Employees**

Lian-Hwa Employees shall possess the following seven characteristics to ensure corporate sustainability and social responsibility.

-  **Integrity** – Honesty and trustworthy is the main guiding principle
-  **Customer Oriented** – Go above and beyond customers' expectations
-  **Proactive** – Take the initiative in tasks and get them done responsibly
-  **Dedicated** – Committed to the tasks at hand and strive for perfection
-  **Creative** – Constantly think outside the box and try new things
-  **Collaborative** – Place team before self to achieve company goal
-  **Lifelong Learning** – Broaden one's horizon through pursuit of knowledge

Our Mission

"To provide customers the best quality products!"

We accomplish this by abiding to the following four commitments.



■ Natural

Our first commitment is to use top quality, fresh natural ingredients. Fresh whole potatoes, non-GMO peas, nori seaweed shipped straight from the seaweed farm are only some of the fresh ingredients we use!



■ Safe

Our second commitment is to ensure customers only get clean and safe foods. Our production process is strictly monitored, and the pursuit of the best quality is our highest principle.



■ Delicious

Our third commitment is to constantly innovate to develop unique yet delicious new products that will go above and beyond customer's expectations.



■ Joy in Every Bite!

Our biggest commitment to our customers is to bring joy to their lives. For many years, Lian Hwa Foods Corp. has provided customers with many delicious and safe products; our goal is to provide our customers Joy in Every Bite!

Food Traceability System



聯華食品 安心履歷

安心看得見！

**履歷看得見
食在最安心**

聯華食品秉持安心、自然、美味的承諾，以最高標準的品質管控，致力於不斷創新，期許帶給消費者最優質的產品與最貼心的服務。



安心



用心



放心

啟用 Window
移至 [控制台] 中的

Our Brands



Viva
萬歲牌

可樂果
PEA CRACKERS

元本山

Cadina
卡迪那

Chef HOKA
荷卡廚坊

天天星

KG CHECK
柑蔴萃

Future Outlook

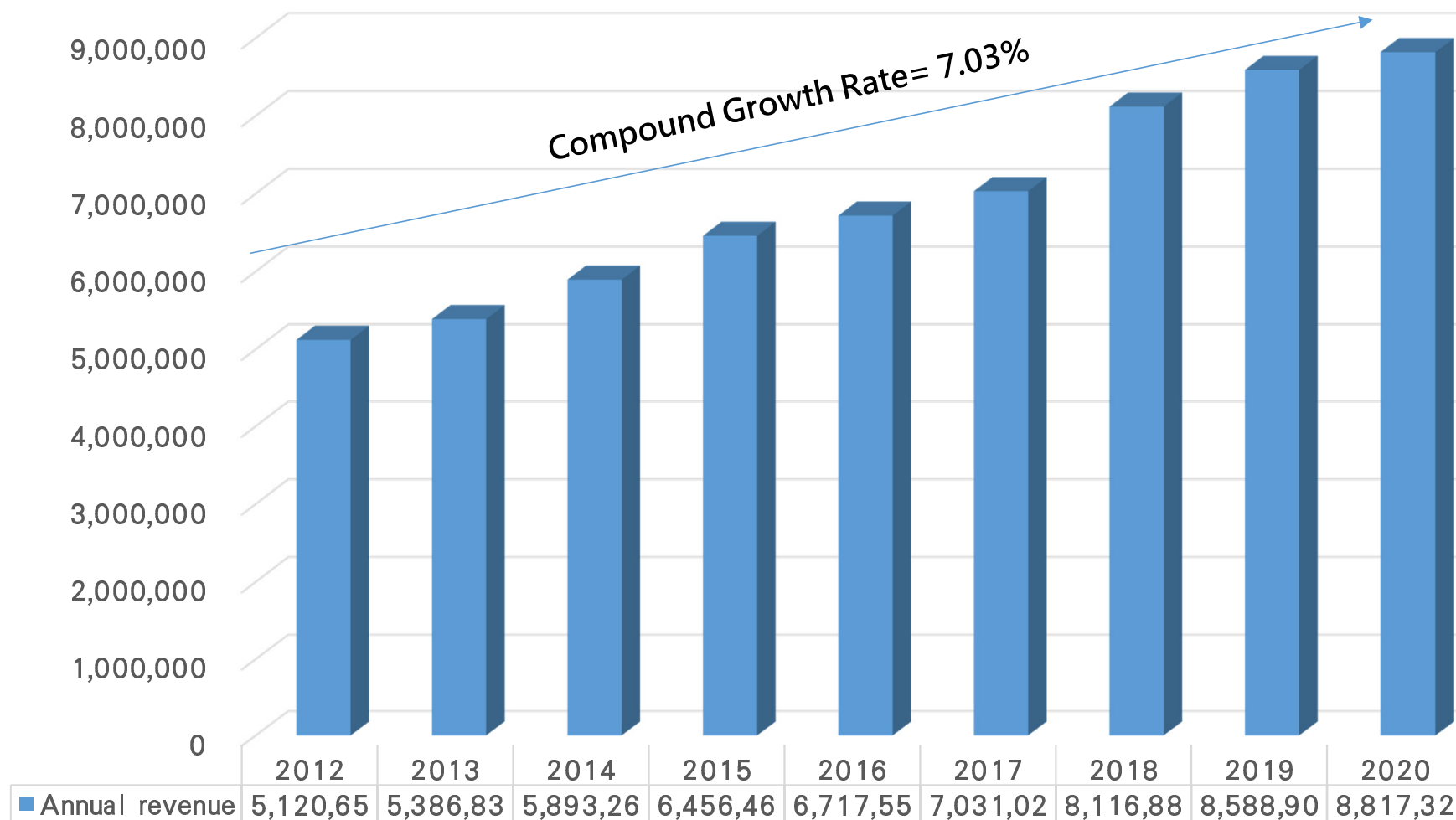
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- **Growth strategy**
Increase brand market share. Develop new market. Create high growth performance.
 - **Lean strategy**
Oriented by creating customer value. Continuous improvement to eliminate waste.
 - **Sustainable strategy**
Pursue sustainable development, taking into account both profit and corporate social responsibility.

2021 Financial Report

2021 Financial Report

Lian Hwa Foods, Corp. Revenue analysis

Unit : KNTD

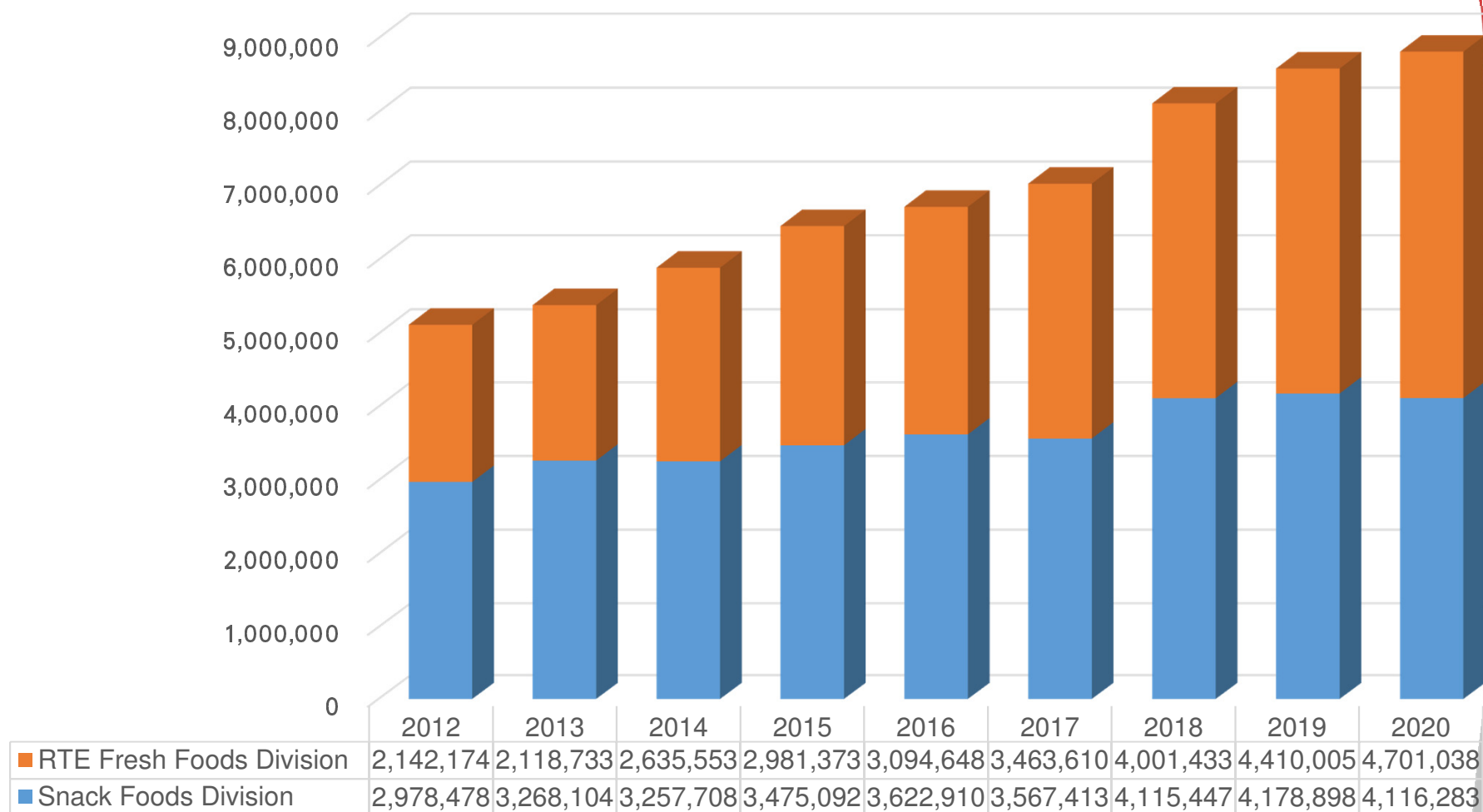


- Up to Nov 30 , 2021, our operation income reached 8.45 billion NTD, 7.08% ahead of 7.9 billion NTD compared with the same period of last year.

2021 Financial Report

Lian Hwa Foods, Corp. Revenue composition analysis

Unit : KNTD

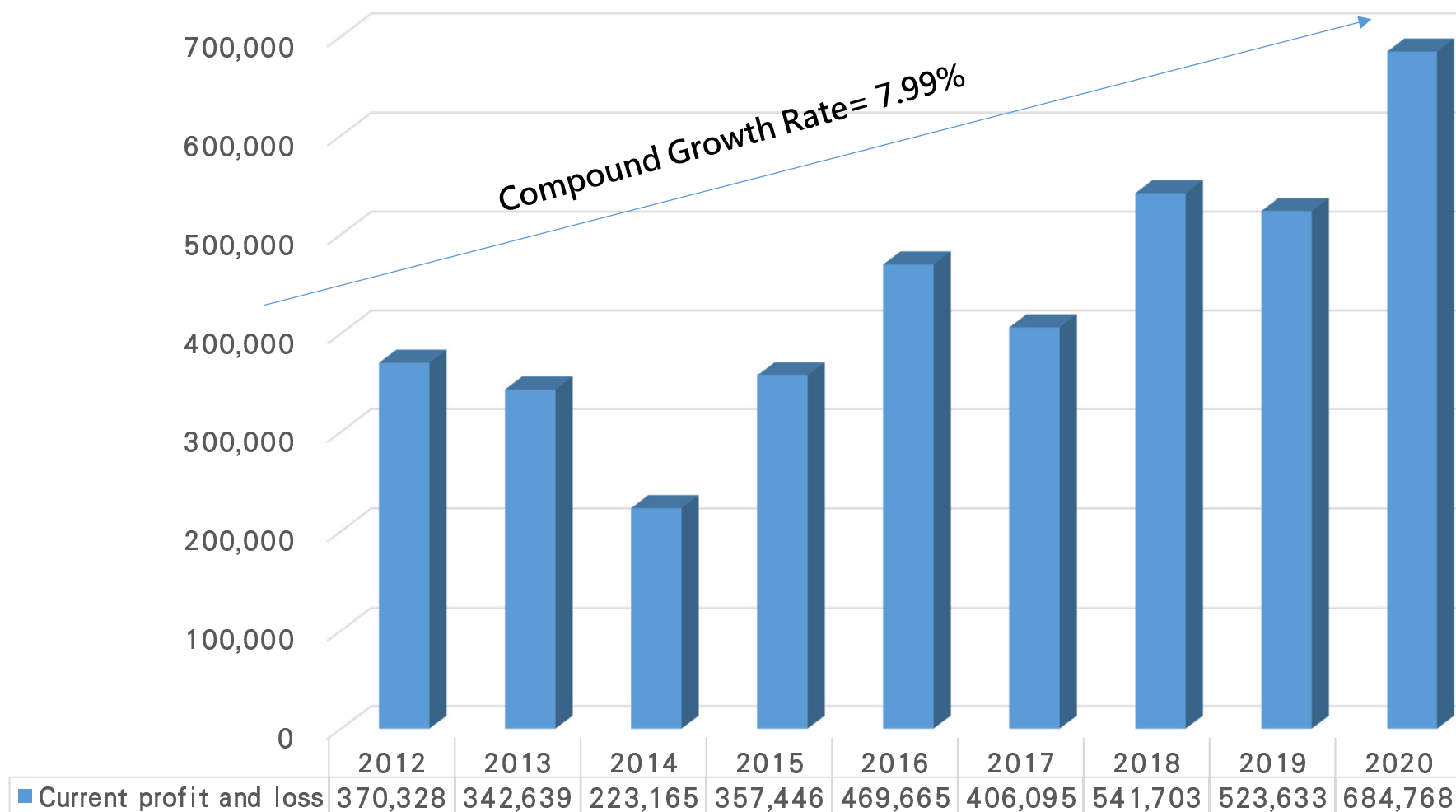


- By the end of 2021/Q3, the revenue of the Snack Food division reached 3.46 billion NTD, an increase of 15.7% from 2.99 billion NTD in the same period last year. The RTE Food division revenue reached 3.49 billion NTD, which was comparable to the same period last year.

2021 Financial Report

Lian Hwa Foods, Corp. Annual profit and loss analysis

Unit : KNTD



- Up to 2021/Q3, our accumulated net profit after tax was 544 million NTD, an increase of 24.8% from 436 million NTD in the same period last year.

Q & A

Thank You



聯華食品 自然 · 安心 · 美味